

ELEVATE WEBINARS

LEARNING TO ASK POWERFUL QUESTIONS



With Phil Graf

- Repeated on January 8, 2026

WHAT SUCCESS LOOKS LIKE TODAY

1. Gain a deeper appreciation for asking powerful questions
2. Learn what makes for a powerful question
3. ID ways to use more powerful questions in your own teaching/training

WHAT MAKES FOR A POWERFUL QUESTION?

- Thought-provoking... generates curiosity
- Stimulates reflective conversation
- Surfaces underlying assumptions
- Evokes more questions
- Generates energy & forward movement
- Lingers with participants... touches a chord
- Discerns where learners are at

WAYS TO ASK BETTER AWARENESS QUESTIONS

1. Good, better, better still
2. Open, not closed
3. Non-judgmental
4. Neutral, not negative

QUESTIONS TO KEEP ASKING YOURSELF

1. Am I asking or telling?
2. How can I make this course/lesson more about them and less about me?
3. Are they tracking with me? Where are they stuck...confused...unengaged?
4. Are they being transformed? How do I know?

EVALUATING OURSELVES USING A WIN PROCESS

1. What went Well?
2. What could be Improved?
3. What should we do Next?

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EVALUATE PHIL & CRAIG USING A **WIN** PROCESS

1. What went **W**ell?
2. What could be **I**mproved?
3. What should we do **N**ext?

OTHER RESOURCES

- *Elevate your Expertise.* Register @ gtn.org/elevate
- A website built for pastor-trainers: craigparro.org
- A helpful article: *The Art of Powerful Questions: Catalyzing Insight, Innovation, and Action*, by Vogt, Brown & Isaacs

